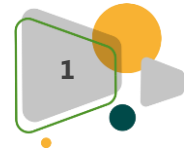




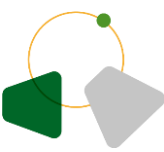
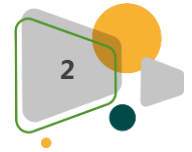
BORIMED

WE ARE ENTRUSTED WITH THE MOST VALUABLE!



The leading Belarusian manufacturer
and exporter of medicines





MISSION:

Helping to protect, strengthen
and restore people's health.



ADVANTAGES :



59 years of
successful work



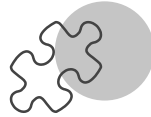
Supplies to more
than 15 countries of
the world



Availability and
efficiency



Multistage quality
control system

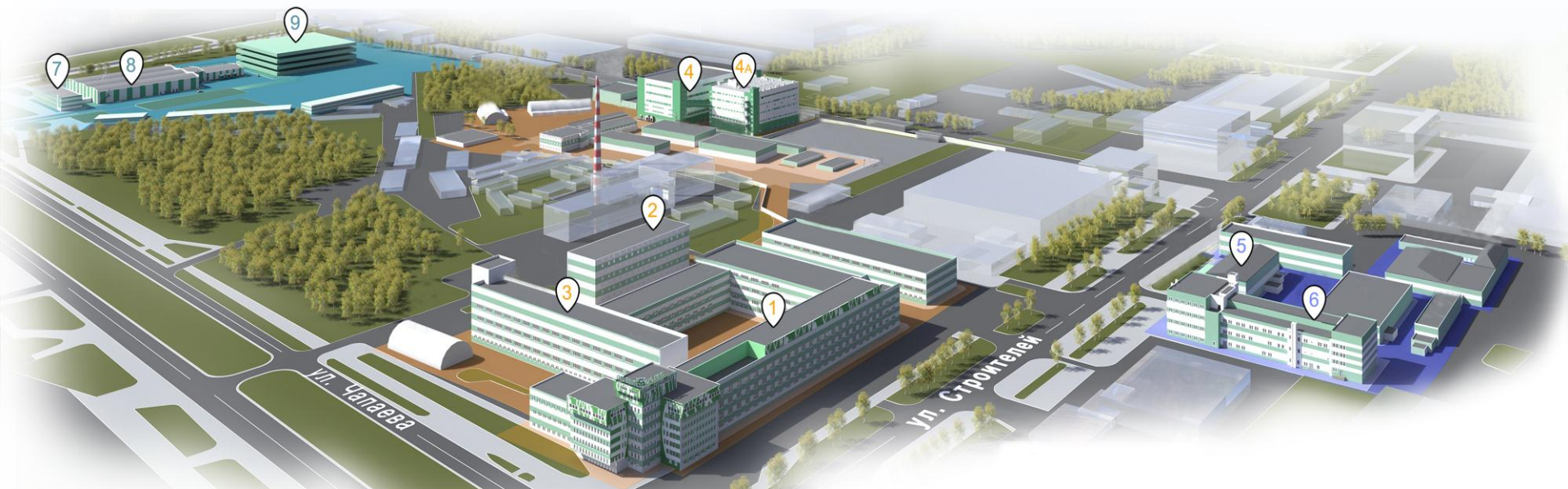


More than 300 products
in brand portfolio



Well-organized system of
logistics and storage of
manufactured products

ENTERPRISE SCHEME



2nd production area (64 Chapaeva str.)

- 1 Production site for sterile liquid dosage forms in ampoules (workshop №1)
- 2 Production site for antibiotics in form of powders for injections in vials (workshop №5)
- 3 PUE «Frebora»
- 4 Production site for non-sterile solid dosage forms (workshop №4)
- 4A Production site for non-sterile solid dosage forms (prospective)

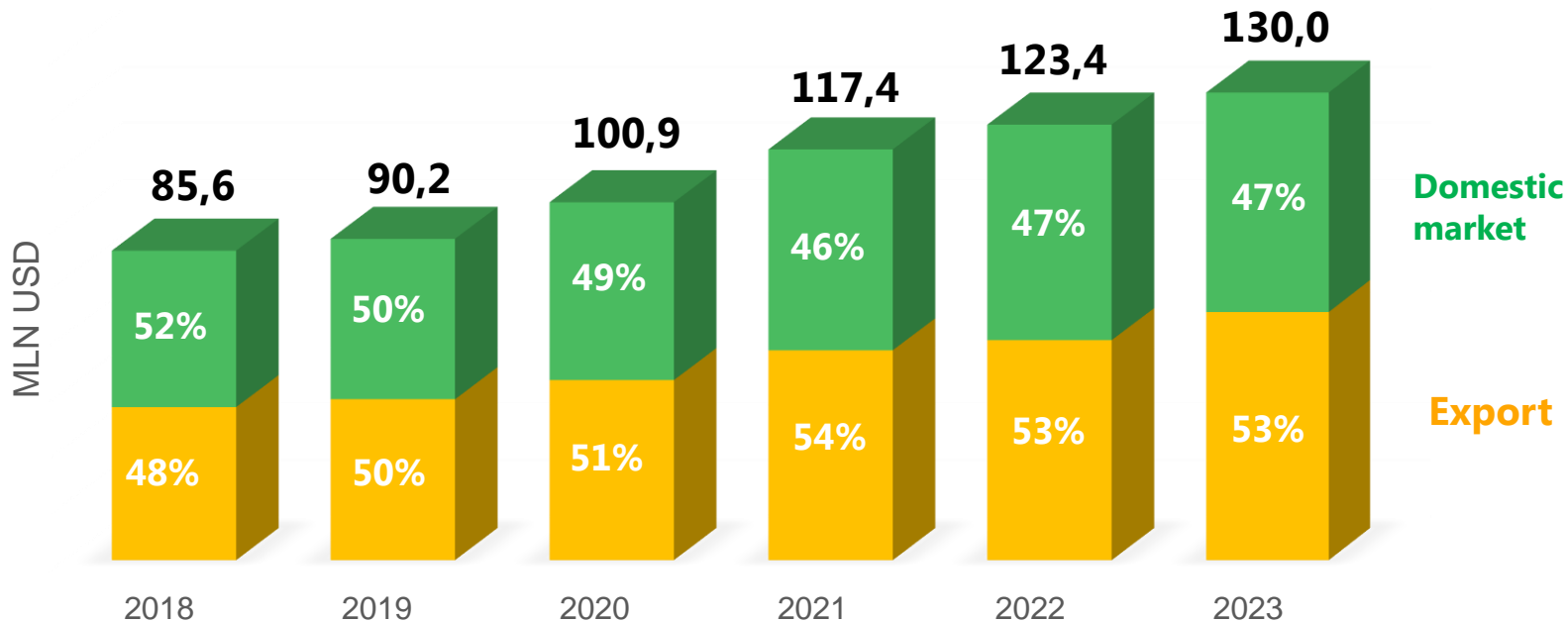
1st production area (24 Stroiteley str.)

- 5 Production site for non-sterile liquid and solid dosage forms (workshop №2)
- 6 Production site for non-sterile solid dosage forms (workshop №3)

Investment project (78 Chapaeva str.)

- 7 Administration building
- 8 Finished products warehouse
- 9 Medicinal products manufacturing site (prospective)

VOLUME OF MEDICINES PRODUCTION



More than **300**
names of medicines

12 pharmacotherapeutic groups

7 - 8 new medicines
mastered every year



MAIN DOSAGE FORMS

solutions for
injections

powders for
injections in
vials
(antibiotics)

tablets (including
modified release
tablets)

capsules

liquid phytochemical
drugs (tinctures,
medical drops)

soft dosage forms
(ointments, gels)

BORIMED owns more than
300 technologies for medicines
production

THE ENTERPRISE SPECIALIZES IN THE PRODUCTION OF medicinal products for the treatment of:

cardio-vascular
system

diabetes

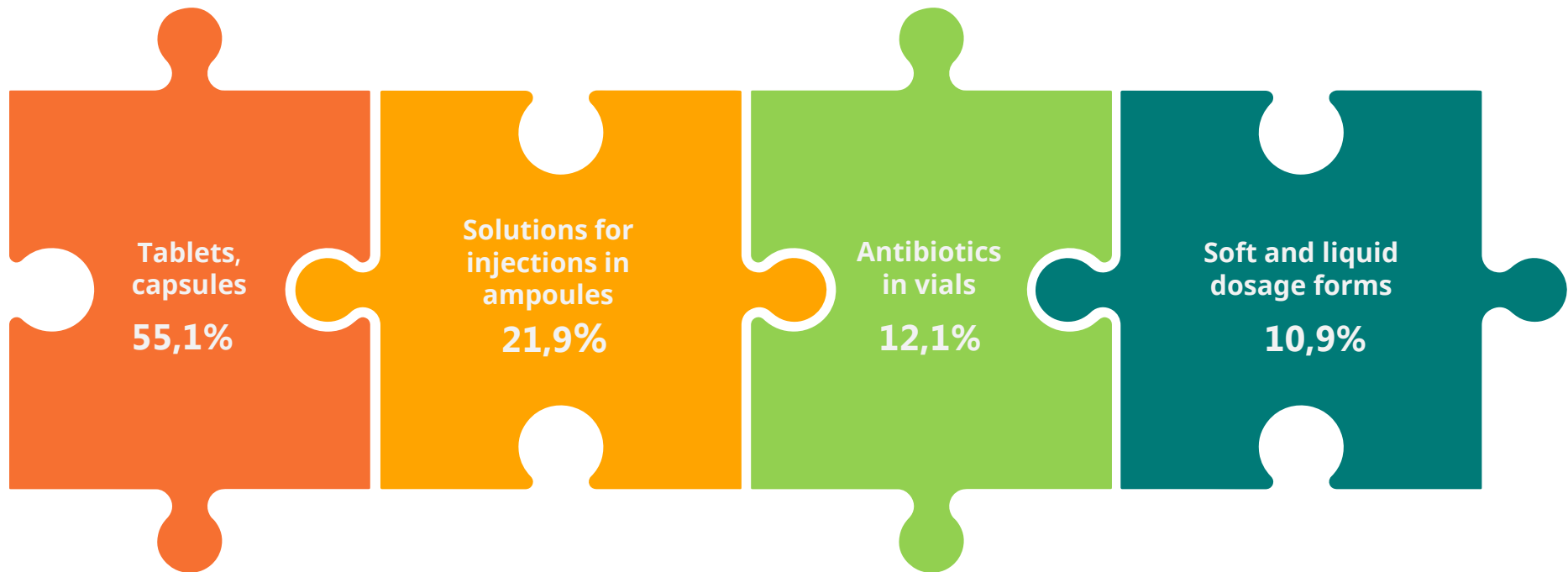
neurological
diseases

gastrointestinal
tract

infectious
diseases and
others

PRODUCT PORTFOLIO

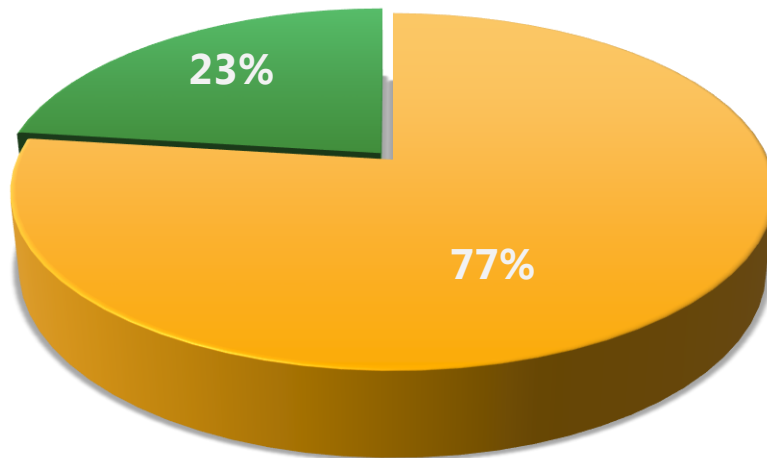
In value terms



DOMESTIC TRADING PARTNERS



Structure of domestic market sales
in 2023



■ State-owned enterprises (RUE «Pharmacia»)

■ Commercial enterprises

SALES GEOGRAPHY



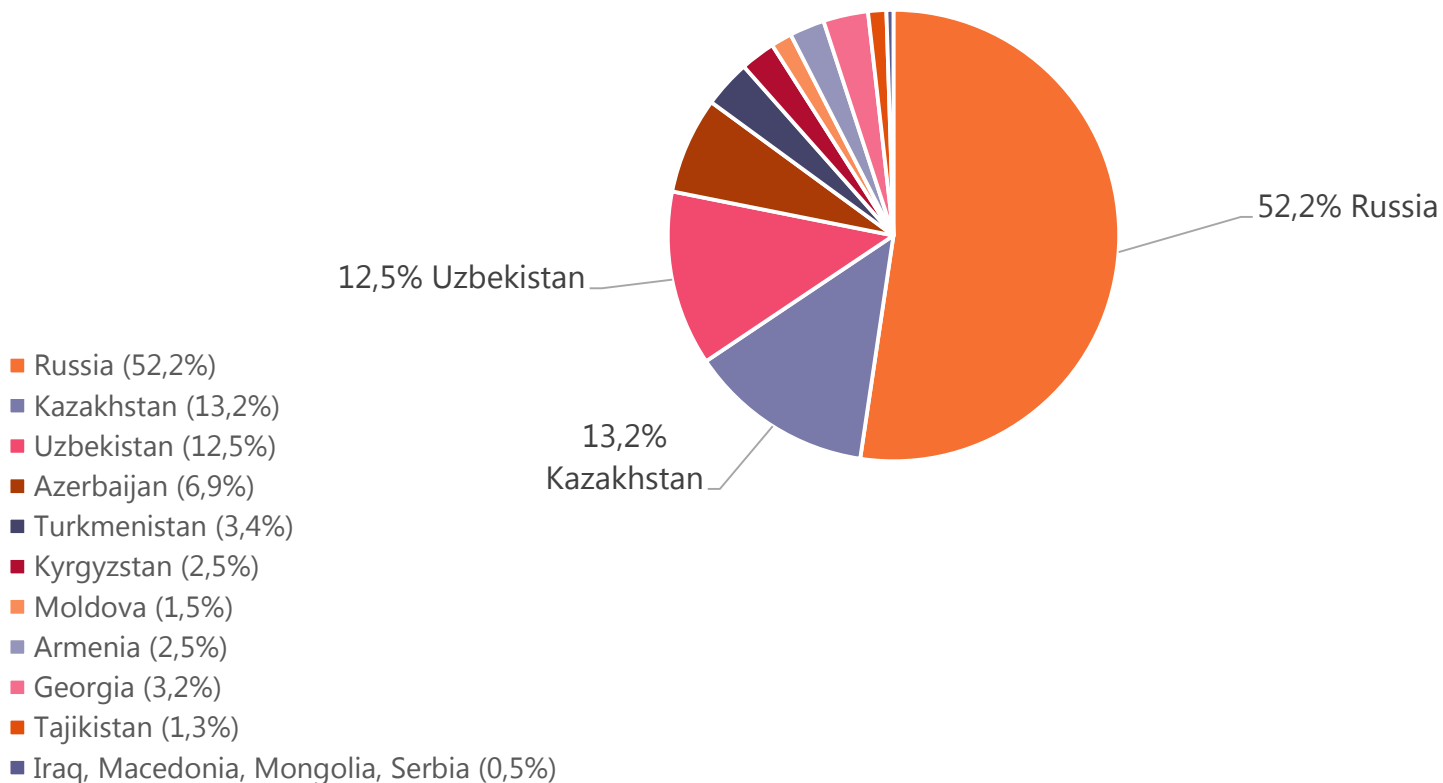
More than 50% of produced medicines are exported annually

BORIMED supplies its products to overseas markets through distribution network consisting of 120 distributors.

Medicines are exported to 15 countries worldwide: to CIS countries, Asian and African countries

EXPORT SALES GEOGRAPHY

Share in the total exports volume, %



INVESTMENT PROJECTS UNDER IMPLEMENTATION



Name of investment project	Implementation terms	Costs, mln USD
Creation of a new production site for solid dosage forms	2021-2029	59.3
Reconstruction of an industrial building on an area of 8.3 hectares for a warehouse for finished products	2021-2024	11.7

Investment project «Creation of a new production site for solid dosage forms»



Goal: increase in economic efficiency of the company's activity by creating new production facilities.

Implementation terms: 2021-2029

Capital costs: 59.3 mln USD

Investment project «Creation of a new production site for solid dosage forms»

Indicators of effectiveness of the project:

Project capacity – 1336 mln tablets per year

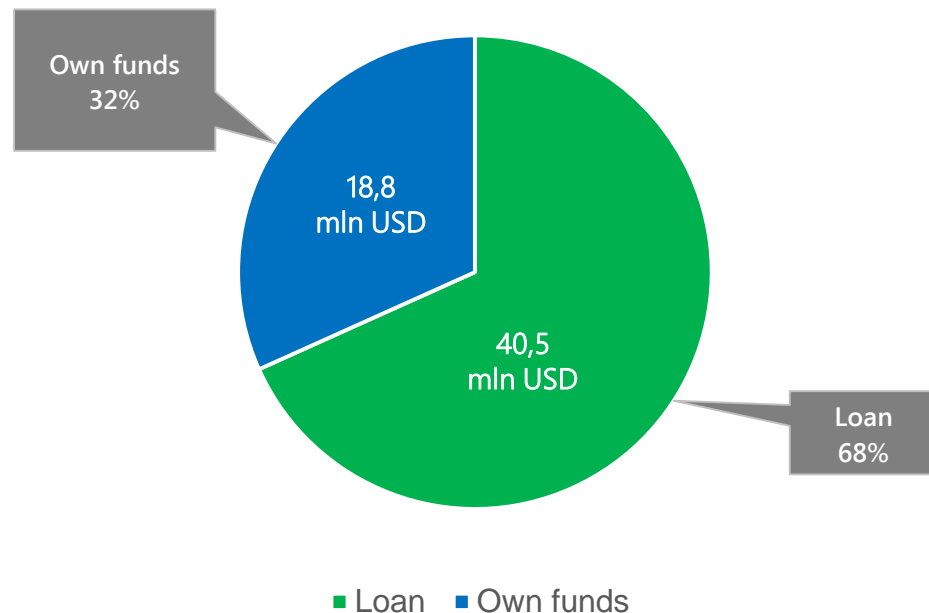
Output to project capacity – 1st quarter of 2029

Annual revenue of the new production site after the output to project capacity – 24 mln USD

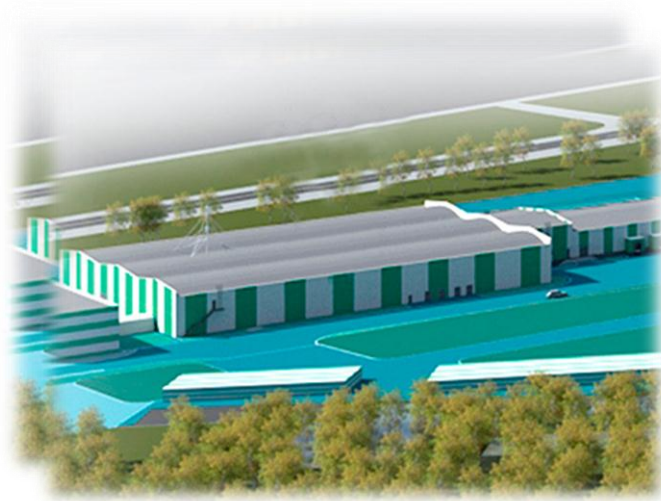
Export orientation of the project (excess of exports over imports) – 55,6%

Planned quantity of created workplaces by the project – 174 (including 40 new modernized positions)

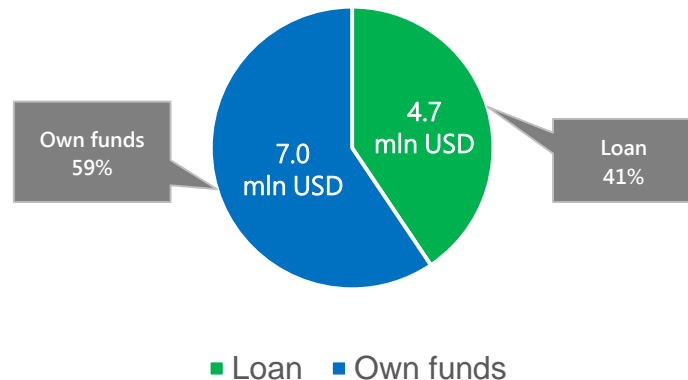
Financing sources:



Investment project «Reconstruction of an industrial building on the area of 8.3 hectares for a warehouse for finished products»



Financing sources



Goal: reconstruction of the industrial building on the area of 8,3 hectares for a warehouse for finished products with multi-level storage in accordance with the GMP standard requirements.

Implementation terms: 2021-2024

Capital costs: 11.7 mln USD

Multi-level storage warehouse for finished products with the capacity of 6260 pallet positions that meets the GMP standard requirements will reduce logistics costs, transportation costs, rental and maintenance costs, and will lead to the increase in flexibility in customer service.

The project is implemented according to the plan

Pharmaceutical Quality System (PQS)



Multistaged quality control system

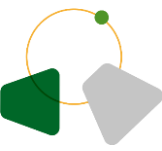


More than 350 specialists involved in the quality control system



13% of the total employment

BORIMED has an efficiently functioning pharmaceutical quality system that provides control at all production stages.



Ensuring and control of product quality at all levels of production are carried out by the specialized quality division consisting of:

- quality assurance department;
- quality control department: control group, analytical and microbiological laboratories;
- pharmacovigilance bureau.

The quality division is aimed at the assurance of the effective functioning of the pharmaceutical quality system, which includes:

- quality management system;
- Good Manufacturing Practice (GMP);
- quality control;
- quality-related risks management;
- regular and recurrent products quality control.

- All BORIMED production facilities are certified for compliance of the medicines manufacturing process with the EAEU and national Good Manufacturing Practice requirements.





- BORIMED — The leader in the sphere of import substitution
- Folic acid 0,4 mg — «Product of the year 2023»
- The Republic of Belarus Government Prize for Quality in 2019
- From 2014 till 2018 BORIMED was the winner of the Consumer Recognition Prize of "People's Choice Brand of Belarus".
- BORIMED — diploma winner of «Best Exporter of 2022»



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